# APPRAISAL OF REAL PROPERTY

# **Surplus Property 12**

Multifamily Property 1221 Northwest 1st Street Dania Beach, Broward County, Florida 33004



## PREPARED FOR:

Mr. Nicholas Lupo Code Compliance Officer City of Dania Beach 100 West Dania Beach Dania Beach, FL 33004

## **EFFECTIVE DATE OF THE APPRAISAL:**

October 18, 2011

## **REPORT FORMAT:**

Summary

## IRR - MIAMI/PALM BEACH

File Number: 123-2011-0510





1221 Northwest 1st Street Dania Beach, Florida





November 1, 2011

Mr. Nicholas Lupo Code Compliance Officer City of Dania Beach 100 West Dania Beach Dania Beach, FL 33004

SUBJECT: Market Value Appraisal

Surplus Property 12

1221 Northwest 1st Street

Dania Beach, Broward County, Florida 33004

Integra Miami/Palm Beach File No. 123-2011-0510

Dear Mr. Lupo:

Integra Realty Resources – Miami/Palm Beach is pleased to submit the accompanying appraisal of the referenced property. The purpose of the appraisal is to develop an opinion of the market value of the fee simple interest in the property. The client for the assignment is the City of Dania Beach, and the intended use is for property disposition purposes.

The appraisal is intended to conform with the Uniform Standards of Professional Appraisal Practice (USPAP), the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute and applicable state appraisal regulations.

To report the assignments results, we use the summary report option of Standards Rule 2-2 of USPAP. Accordingly, this report contains summary discussions of the data, reasoning, and analyses that are used in the appraisal process whereas supporting documentation is retained in our file. The depth of discussion contained in this report is specific to the needs of the client and the intended use of the appraisal.

The subject is an existing duplex property that is approximately 1,866 square feet in size. The improvements were originally constructed in 1972. The site area is 0.19 acres or 8,109 square feet. Currently, there is no interior buildout. The interior consists of metal stud walls only. There is no drywall, electrical, kitchens or bathrooms. The City of Dania Beach staff estimated the cost to repair these items at \$60,000. If the costs to repair the property differ substantially from this estimate, we reserve the right to amend our estimate of market value.



Mr. Nicholas Lupo City of Dania Beach November 1, 2011 Page 2

Based on the valuation analysis in the accompanying report, and subject to the definitions, assumptions, and limiting conditions expressed in the report, our opinion of value is as follows:

VALUE CONCLUSION				
Apprais al Premis e	Interest Appraised	Date of Value	Value Conclusion	
Market Value	Fee Simple	October 18, 2011	\$89,000	

#### EXTRAORDINARY ASSUMPTIONS & HYPOTHETICAL CONDITIONS

The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results. An extraordinary assumption is uncertain information accepted as fact. If the assumption is found to be false as of the effective date of the appraisal, we reserve the right to modify our value conclusions.

1. Currently, there is no interior buildout. The interior consists of metal stud walls only. There is no drywall, electrical, kitchens or bathrooms. The City of Dania Beach staff estimated the cost to repair these items at \$60,000. If the costs to repair the property differ substantially from this estimate, we reserve the right to amend our estimate of market value.

The value conclusions are based on the following hypothetical conditions that may affect the assignment results. A hypothetical condition is a condition contrary to known fact on the effective date of the appraisal but is supposed for the purpose of analysis.

1. None

If you have any questions or comments, please contact the undersigned. Thank you for the opportunity to be of service.

Respectfully submitted,

INTEGRA REALTY RESOURCES - MIAMI/PALM BEACH

Harry Newstreet, MAI

Certified General Real Estate Appraiser

Florida Certificate # RZ2278 Telephone: (772)463-4131 Email: hnewstreet@irr.com



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- A. Appraiser Qualifications
- B. Financials and Property Information
- C. Comparable Data

# SUMMARY OF SALIENT FACTS AND CONCLUSIONS

Property Name	Surplus Property 12		
Address	1221 Northwest 1st Street		
	Dania Beach, Florida 33004		
Property Type	Single-Family		
Owner of Record	The City of Dania Beach		
Tax ID	5042 33 10 0490		
Land Area	0.19 acres; 8,109 SF		
Gross Building Area	1,866 SF		
Year Built; Year Renovated	1972; Not Available		
Zoning Designation	NBHD-RES, Neighborhood Residential		
Highest and Best Use - As if Vacant	Multifamily use		
Highest and Best Use - As Improved	Continued multifamily use		
Exposure Time; Marketing Period	6 - 12 months; 6 - 12 months		
Effective Date of the Appraisal	October 18, 2011		
Date of the Report	November 1, 2011		
Property Interest Appraised	Fee Simple		
Market Value Indications			
Cost Approach	Not Used		
Sales Comparison Approach	\$89,000 (\$47.70/SF)		
Income Capitalization Approach	Not Used		
Market Value Conclusion	\$89,000 (\$47.70/SF)		

The values reported above are subject to the definitions, assumptions, and limiting conditions set forth in the accompanying report of which this summary is a part. No party other than City of Dania Beach may use or rely on the information, opinions, and conclusions contained in the report. The summary shown above is for the convenience of City of Dania Beach, and therefore it is assumed that the users of the report have read the entire report, including all of the definitions, assumptions, and limiting conditions contained therein.

#### EXTRAORDINARY ASSUMPTIONS & HYPOTHETICAL CONDITIONS

The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results. An extraordinary assumption is uncertain information accepted as fact. If the assumption is found to be false as of the effective date of the appraisal, we reserve the right to modify our value conclusions.

1. Currently, there is no interior buildout. The interior consists of metal stud walls only. There is no drywall, electrical, kitchens or bathrooms. The City of Dania Beach staff estimated the cost to repair these items at \$60,000. If the costs to repair the property differ substantially from this estimate, we reserve the right to amend our estimate of market value.

The value conclusions are based on the following hypothetical conditions that may affect the assignment results. A hypothetical condition is a condition contrary to known fact on the effective date of the appraisal but is supposed for the purpose of analysis.

1. None



# GENERAL INFORMATION

# **IDENTIFICATION OF SUBJECT**

The subject is an existing duplex property that is approximately 1,866 square feet in size. The improvements were originally constructed in 1972. The site area is 0.19 acres or 8,109 square feet. Currently, there is no interior buildout. The interior consists of metal stud walls only. There is no drywall, electrical, kitchens or bathrooms. The City of Dania Beach staff estimated the cost to repair these items at \$60,000. If the costs to repair the property differ substantially from this estimate, we reserve the right to amend our estimate of market value.

PROPERTY IDENTIFICATION		
Property Name	Surplus Property 12	
Address	1221 Northwest 1st Street	
	Dania Beach, Florida 33004	
Tax ID	5042 33 10 0490	
Legal Description	Lot 1, Block 4, West Moreland (19-8)	

#### CURRENT OWNERSHIP AND SALES HISTORY

The owner of record is The City of Dania Beach. This party acquired the property from Margaux McGlover, LLC on March 16, 2010 for a price of \$4,450. The transaction is recorded in OR Book 46997, Page 914.

To the best of our knowledge, no sale or transfer of ownership has occurred within the past three years, and as of the effective date of this appraisal, the property is not subject to an agreement of sale or option to buy, nor is it listed for sale.

# Type of Value, Property Rights and Effective Date

The purpose of the appraisal is to develop an opinion of the market value of the fee simple interest in the property as of the effective date of the appraisal, October 18, 2011. The date of the report is November 1, 2011. The appraisal is valid only as of the stated effective date or dates.

## **DEFINITION OF MARKET VALUE**

Market value is defined as:

"The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

Buyer and seller are typically motivated;



 Both parties are well informed or well advised, and acting in what they consider their own best interests;

- A reasonable time is allowed for exposure in the open market;
- Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale."

(Source: Code of Federal Regulations, Title 12, Chapter I, Part 34.42[g])

## **DEFINITION OF PROPERTY RIGHTS APPRAISED**

Fee simple estate is defined as, "Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat."

(Source: The Dictionary of Real Estate Appraisal, Fifth Edition, Appraisal Institute, Chicago, Illinois, 2010)

# CLIENT, INTENDED USER AND INTENDED USE

The client and intended user is City of Dania Beach. The intended use is for property disposition purposes. The appraisal is not intended for any other use or user. No party or parties other than the City of Dania Beach may use or rely on the information, opinions, and conclusions contained in this report.

# APPLICABLE REQUIREMENTS

This appraisal is intended to conform to the requirements of the following:

- Uniform Standards of Professional Appraisal Practice (USPAP);
- Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute;
- Applicable state appraisal regulations;

## **PRIOR SERVICES**

USPAP requires appraisers to disclose to the client any services they have provided in connection with the subject property in the prior three years, including valuation, consulting, property management, brokerage, or any other services. We have previously appraised the property that is the subject of this report for the current client within the three-year period immediately preceding acceptance of this assignment. We appraised the property in March 2010.



#### SCOPE OF WORK

To determine the appropriate scope of work for the assignment, we considered the intended use of the appraisal, the needs of the user, the complexity of the property, and other pertinent factors. Our concluded scope of work is described below.

#### VALUATION METHODOLOGY

Appraisers usually consider the use of three approaches to value when developing a market value opinion for real property. These are the cost approach, sales comparison approach, and income capitalization approach. Use of the approaches in this assignment is summarized as follows:

APPROACHES TO VALUE				
Approach	Applicability to Subject	Use in Assignment		
Cost Approach	Not Applicable	Not Utilized		
Sales Comparison Approach	Applicable	Utilized		
Income Capitalization Approach	Not Applicable	Not Utilized		

The **sales comparison approach** is the most reliable valuation method for the subject due to the following:

- There is an active market for properties similar to the subject, and sufficient sales data is available for analysis.
- This approach directly considers the prices of alternative properties having similar utility.
- This approach is typically most relevant for owner-user properties.

The **income approach** is not applicable to the subject because:

 This approach does not reflect the primary analysis undertaken by a typical owneruser.

The **cost approach** is not applicable to the subject considering the following:

- The age of the property makes estimates of accrued depreciation very subjective.
- There is a limited land market, making estimates of underlying land value subjective.
- This approach is not typically used by market participants, except for new properties.

#### DATA RESEARCH AND ANALYSIS

The process employed to collect, verify, and analyze relevant data is detailed in individual sections of the report. This includes the steps we took to verify comparable sales, which are disclosed in the comparable sale profile sheets in the addenda to the report. Although we make a concerted effort to confirm the arms-length nature of each sale with a party to the transaction, it is sometimes necessary to rely on secondary verification from sources deemed reliable.



#### **PROPERTY INSPECTION**

Harry Newstreet, MAI conducted an exterior inspection of the property on October 18, 2011.

## REPORT FORMAT

The report has been prepared under the summary report option of Standards Rule 2-2(b) of USPAP. As such, it contains summary discussions of the data, reasoning, and analyses that are used in the appraisal process whereas supporting documentation is retained in our file. The depth of discussion contained in this report is specific to the needs of the client and the intended use of the appraisal.



# ECONOMIC ANALYSIS

#### BROWARD COUNTY AREA ANALYSIS

Broward County is located in South Florida and is 1,205 square miles in size and has a population density of 1,456 persons per square mile. Broward County is part of the Miami-Fort Lauderdale-Pompano Beach-Homestead, FL Metropolitan Statistical Area, hereinafter called the Miami MSA, as defined by the U.S. Office of Management and Budget.

#### **POPULATION**

Broward County has an estimated 2010 population of 1,754,788, which represents an average annual 0.8% increase over the 2000 census of 1,623,018. Broward County added an average of 13,177 residents per year over the 2000-2010 period, but its annual growth rate lagged the State of Florida rate of 1.7%.

2000 - 2010	Ann. % Chng 2010 - 2015
	2010 - 2015
0.2%	-0.3%
0.8%	-0.1%
1.7%	0.8%

Looking forward, Broward County's population is projected to decrease at a 0.1% annual rate from 2010-2015, equivalent to the loss of an average of 1,266 residents per year. Broward County's decline in population contrasts with Florida, which is projected to increase at a 0.8% rate.

#### **EMPLOYMENT**

Total employment in Broward County is currently estimated at 678,579 jobs. Between year end 2000 and the present, employment rose by 10,153 jobs, equivalent to a 1.5% increase over the entire period. Over the past decade, there were decreases in employment for four years out of ten.

Given the rise in employment over the last decade, Broward County fared better than Florida, which experienced a decline in employment of 3.4% or 247,234 jobs over this period. Trends in employment are a key indicator of economic health and strongly correlate with real estate demand.



EMPLOYMENT TRENDS						
	Total Employment (Year End)			Unemployment Ra	te (Ann. Avg.)	
·		%		%		
Year	Broward County	Change	Florida	Change	Broward County	Florida
2000	668,426		7,290,652		3.7%	3.8%
2001	672,286	0.6%	7,258,632	-0.4%	4.5%	4.7%
2002	693,909	3.2%	7,364,382	1.5%	5.8%	5.7%
2003	694,904	0.1%	7,453,831	1.296	5.4%	5.3%
2004	716,849	3.2%	7,726,652	3.7%	4.5%	4.6%
2005	751,889	4.9%	7,990,613	3.4%	3.6%	3.8%
2006	762,870	1.5%	8,126,237	1.7%	3.1%	3.4%
2007	759,920	-0.4%	8,014,408	-1.4%	3.5%	4.1%
2008	727,529	-4.3%	7,585,913	-5.3%	5.3%	6.3%
2009	688,627	-5.3%	7,209,010	-5.0%	9.2%	10.5%
2010 <sup>6</sup>	678,579	-1.5%	7,043,418	-2.3%	10.4%	11.9%
Overall Change 2000-2010	10,153	1.5%	-247,234	-3.4%		
Avg Unemp. Rate 2000-2016	3				5.4%	5.8%
Unemployment Rate - Augu	st 2011				9.5%	10.9%

 $<sup>^{\</sup>circ}$ Total employment data is as of June 2010; unemployment rate data reflects the average of 12 months of 2010.

Unemployment rate trends are another way of gauging an area's economic health. Over the past decade, the Broward County unemployment rate has been generally lower than that of Florida, with an average unemployment rate of 5.4% in comparison to a 5.8% rate for Florida. This is another indication of the strength of the Broward County economy over the longer term.

At the current time, the Broward County unemployment rate is 9.5% in comparison to a 10.9% rate for Florida, a sign that the Broward County job market has been less severely impacted by the recent downturn.

Major employers in Broward County are shown in the table below.

Broward County		
Name	Number of Employees	
1 American Express	4,846	
2 Nova Southeastern University	3,919	
3 PRC	3,000	
4 Kaplan Higher Education	3,000	
5 The Answer Group	2,800	
6 Motorola	1,700	
7 Interbond Corp. of America dba BrandsMart U.S.A.	1,700	
8 JM Family Enterprises	1,500	
9 Spirit Airlines	1,466	
10 Citrix Systems	1,428	

#### GROSS DOMESTIC PRODUCT

Gross Domestic Product (GDP) is a measure of economic activity based on the total value of goods and services produced in a defined geographic area. Although GDP figures are not available at the county level, data reported for the Miami MSA is considered meaningful



Source: Bureau of Labor Statistics and Economy.com. Employment figures are from the Quarterly Census of Employment and Wages (QCEW).

Unemployment rates are from the Current Population Survey (CPS). The figures are not seasonally adjusted.

when compared to the nation overall, as Broward County is part of the MSA and subject to its influence.

Economic growth, as measured by annual changes in GDP, has been similar in the Miami MSA and the United States overall during the past eight years. The Miami MSA has grown at a 1.6% average annual rate while the United States has grown at a 1.6% rate. The area appears to be harder hit in the recent downturn, as the Miami MSA's GDP declined by 4.5% in 2009 while the United States GDP declined by 2.1%.

The Miami MSA has a per capita GDP of \$41,502, which is 1% less than the United States GDP of \$42,031. This means that Miami MSA industries and employers are adding relatively less value to the economy than their counterparts in the United States overall.

	(\$ Mil)	%	(\$ Mil)	%
Year	Miami MSA	Change	US	Change
2002	205,973		11,560,300	-
2003	213,056	3.4%	11,807,800	2.1%
2004	223,360	4.8%	12,212,600	3.4%
2005	237,147	6.2%	12,554,500	2.8%
2006	245,877	3.7%	12,895,900	2.7%
2007	248,601	1.1%	13,162,800	2.1%
2008	241,032	-3.0%	13,181,900	0.1%
2009	230,213	-4.5%	12,903,800	-2.1%
Compound % Chg (2002-	2009)	1.6%		1.6%
GDP Per Capita 2009	\$41,502		\$42,031	

The figures in the table above represent inflation adjusted "real" GDP stated in 2005 dollars.

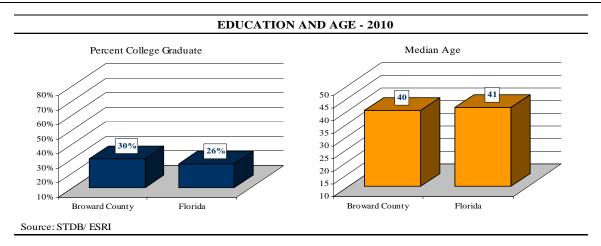
## **INCOME, EDUCATION AND AGE**

Broward County has a higher level of household income than Florida. Median household income for Broward County is \$54,548, which is 9.3% greater than the corresponding figure for Florida.

MEDIAN HOUSEHOLD INCOME - 2010	
Broward County	\$54,548
Florida	\$49,910
Comparison of Broward County to Florida	<b>▲</b> 9.3%
Source: STDB/ESRI	

Residents of Broward County have a higher level of educational attainment than those of Florida. An estimated 30% of Broward County residents are college graduates with four year degrees, versus 26% of Florida residents. People in Broward County are slightly younger than their Florida counterparts. The median age for Broward County is 40 years, while the median age for Florida is 41 years.



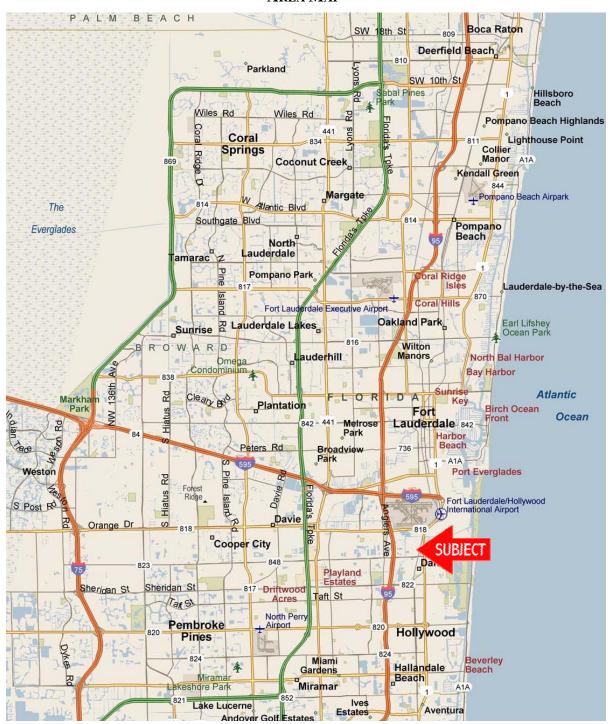


#### **CONCLUSION**

The recent downturn in the national economy has had a greater impact in Broward County than in many areas of the country.

Over the long term, Broward County will be affected by a flat to declining population base and higher income and education levels. Broward County experienced growth in the number of jobs and has maintained a generally lower unemployment rate than Florida over the past decade. Based on these factors, we anticipate that the Broward County economy will recover and employment growth will resume, strengthening the demand for real estate.

#### AREA MAP



# **PROPERTY ANALYSIS**

# LAND DESCRIPTION AND ANALYSIS

LAND DESCRIPTION			
Land Area	0.19 acres; 8,109 SF		
Land Area (Usable)	0.19 acres; 8,109 SF		
Source of Land Area	Public Records		
Primary Street Frontage	Northwest 1st Street - 101 feet		
Secondary Street Frontage	Northwest 13th Avenue - 80 feet		
Shape	Rectangular		
Corner	Yes		
Topography	Level		
Drainage	No problems reported or observed		
Environmental Hazards	None reported or observed		
Ground Stability	No problems reported or observed		
Flood Area Panel Number	12011C0308F		
Date	August 18, 1982		
Zone	AE		
Description	Within 100-year floodplain		
Insurance Required?	Yes		
ZONINO	G; OTHER REGULATIONS		
Zoning Jurisdiction	Dania Beach		
Zoning Designation	NBHD-RES		
Description	Neighborhood Residential		
Purpose	Maintains and enhances the overall single-		
	family character of existing neighborhoods		
	within the CRA by providing additional		
	expansion opportunities for existing homes and		
	establishing design standards for two family		
	dwellings. Provision is made for higher densities		
	within isolated areas previously zoned for		
	multiple-family use. Implements the residential		
	future land use plan map categories within the		
	CRA.		
Legally Conforming?	Yes		
Zoning Change Likely?	No		
Permitted Uses	Single-family and limited multifamily		
Other Land Use Regulations	None		
	UTILITIES		
Service	Provider		
Water	Dania Beach		
Sewer	Dania Beach		
Electricity	FPL		
Natural Gas	Unknown		
Local Phone	Variety		



## EASEMENTS, ENCROACHMENTS AND RESTRICTIONS

We were not provided a current title report to review. We are not aware of any easements, encumbrances, or restrictions that would adversely affect value. Our valuation assumes no adverse easements, encroachments or restrictions and that the subject has a clear and marketable title.

## CONCLUSION OF LAND ANALYSIS

Overall, the physical characteristics of the site and the availability of utilities result in functional utility suitable for a variety of uses including those permitted by zoning. There are no other particular restrictions on development noted in the analysis.



# **AERIAL PHOTOGRAPH**



#### IMPROVEMENTS DESCRIPTION AND ANALYSIS

The subject is an existing duplex property that is approximately 1,866 square feet in size. The improvements were originally constructed in 1972. The site area is 0.19 acres or 8,109 square feet. Currently, there is no interior buildout. The interior consists of metal stud walls only. There is no drywall, electrical, kitchens or bathrooms. The City of Dania Beach staff estimated the cost to repair these items at \$60,000. If the costs to repair the property differ substantially from this estimate, we reserve the right to amend our estimate of market value.

IMPROVEMENTS DESCRIPTION		
Name of Property	Surplus Property 12	
General Property Type	Multifamily	
Bedroom/Bath	N/A	
Stories	1	
Construction Type	CBS	
Construction Quality	Average	
Condition	Average	
Gross Building Area (SF)	1,866	
Land Area (SF)	8,109	
Year Built	1972	
Year Renovated	Not Available	
Actual Age (Yrs.)	39	
Parking Type	Open	

-	CONSTRUCTION DETAILS
Foundation	Concrete Slab
Structural Frame	CBS
Exterior Walls	CBS
Roof	Asphalt Shingle
Heating	Unknown
Air Conditioning	Unknown

## **IMPROVEMENTS ANALYSIS**

# **Quality and Condition**

The quality of construction is considered to be average. The condition of the improvements is considered to be average. Other than the lack of interior buildout, the building is in good condition. The windows have recently been replaced.

#### **Functional Utility**

The improvements appear to be adequately suited to their current use, and there do not appear to be any significant items of functional obsolescence.

#### **Deferred Maintenance**

Currently, there is no interior buildout. The interior consists of metal stud walls only. There is no drywall, electrical, kitchens or bathrooms. The City of Dania Beach staff estimated the



cost to repair these items at \$60,000. If the costs to repair the property differ substantially from this estimate, we reserve the right to amend our estimate of market value.

## **Hazardous Substances**

We are not aware of the presence of any hazardous substances at the property; however, we are not qualified to detect such substances.

# **Personal Property**

There are no personal property items that would be significant to the overall valuation.



# **Subject Photographs**



Photograph taken by Harry C. Newstreet on October 18, 2011



Photograph taken by Harry C. Newstreet on October 18, 2011

# **Subject Photographs**



Photograph taken by Harry C. Newstreet on October 18, 2011



Photograph taken by Harry C. Newstreet on October 18, 2011

# REAL ESTATE TAX ANALYSIS

Real estate taxes and assessments for the current tax year are shown in the following table.

TAXES AND ASSESSMENTS - 2011							
	A	ssessed Value			Taxes ar	nd Assessments	
				Ad	l Valorem	Direct	
Tax ID	Land	Improvements	Total	Tax Rate	Taxes	Assessments	Total
5042 33 10 0490	\$48,650	\$46,690	\$95,340	0.220464%	\$0	\$0	N/A

Based on the concluded market value of the subject, the assessed value appears high.



#### HIGHEST AND BEST USE ANALYSIS

#### AS IF VACANT

## **Legally Permissible**

The only permitted use under zoning that is consistent with prevailing land use patterns in the area is multifamily use.

## **Physically Possible**

There are no physical limitations that would prohibit development of a multifamily use on the site.

#### **Financially Feasible**

Based on our analysis of the market, there is limited demand for additional multifamily development at the current time. It appears that a newly developed multifamily use on the site would not have a value commensurate with its cost; therefore multifamily use is not considered to be financially feasible. Nevertheless, we expect an eventual recovery of the market accompanied by a rise in property values to a level that will justify the cost of new construction. Thus, it is anticipated that multifamily development will become financially feasible in the future.

## **Maximally Productive**

There does not appear to be any reasonably probable use of the site that would generate a higher residual land value than holding the property for future development of a multifamily use. Accordingly, it is our opinion that holding the property for future multifamily use, based on the normal market density level permitted by zoning, is the maximally productive use of the property.

#### **Conclusion**

Holding the property for future development of a multifamily use is the only use that meets the four tests of highest and best use. Therefore, it is concluded to be the highest and best use of the property as if vacant.

#### AS IMPROVED

The subject site is developed with a single-family residence, which is consistent with the highest and best use of the site as if it were vacant.

Based on our analysis, there does not appear to be any alternative use that could reasonably be expected to provide a higher present value than the current use, and the value of the existing improved property exceeds the value of the site, as if vacant. For these reasons, continued multifamily use is concluded to be maximally productive and the highest and best use of the property as improved.



# VALUATION ANALYSIS

#### VALUATION METHODOLOGY

Appraisers usually consider three approaches to estimating the market value of real property. These are the cost approach, sales comparison approach and the income capitalization approach.

The **cost approach** assumes that the informed purchaser would pay no more than the cost of producing a substitute property with the same utility. This approach is particularly applicable when the improvements being appraised are relatively new and represent the highest and best use of the land or when the property has unique or specialized improvements for which there is little or no sales data from comparable properties.

The **sales comparison approach** assumes that an informed purchaser would pay no more for a property than the cost of acquiring another existing property with the same utility. This approach is especially appropriate when an active market provides sufficient reliable data. The sales comparison approach is less reliable in an inactive market or when estimating the value of properties for which no directly comparable sales data is available. The sales comparison approach is often relied upon for owner-user properties.

The **income capitalization approach** reflects the market's perception of a relationship between a property's potential income and its market value. This approach converts the anticipated net income from ownership of a property into a value indication through capitalization. The primary methods are direct capitalization and discounted cash flow analysis, with one or both methods applied, as appropriate. This approach is widely used in appraising income-producing properties.

Reconciliation of the various indications into a conclusion of value is based on an evaluation of the quantity and quality of available data in each approach and the applicability of each approach to the property type.

The methodology employed in this assignment is summarized as follows:

APPROACHES TO VALUE				
Approach	Applicability to Subject	Use in Assignment		
Cost Approach	Not Applicable	Not Utilized		
Sales Comparison Approach	Applicable	Utilized		
Income Capitalization Approach	Not Applicable	Not Utilized		



#### SALES COMPARISON APPROACH

The sales comparison approach develops an indication of value by comparing the subject to sales of similar properties. The steps taken to apply this approach are:

- Identify relevant property sales;
- Research, assemble, and verify pertinent data for the most relevant sales;
- Analyze the sales for material differences in comparison to the subject;
- Reconcile the analysis of the sales into a value indication for the subject.

To apply the sales comparison approach, we searched for sale transactions most relevant to the subject in terms of property type, location, size, age, quality, and transaction date. We use price per square foot of gross building area as the appropriate unit of comparison because market participants typically compare sale prices and property values on this basis. The most relevant sales are summarized in the following table.

The sales are compared to the subject and adjusted to account for material differences that affect value. Adjustments are considered for the following factors, in the sequence shown below.

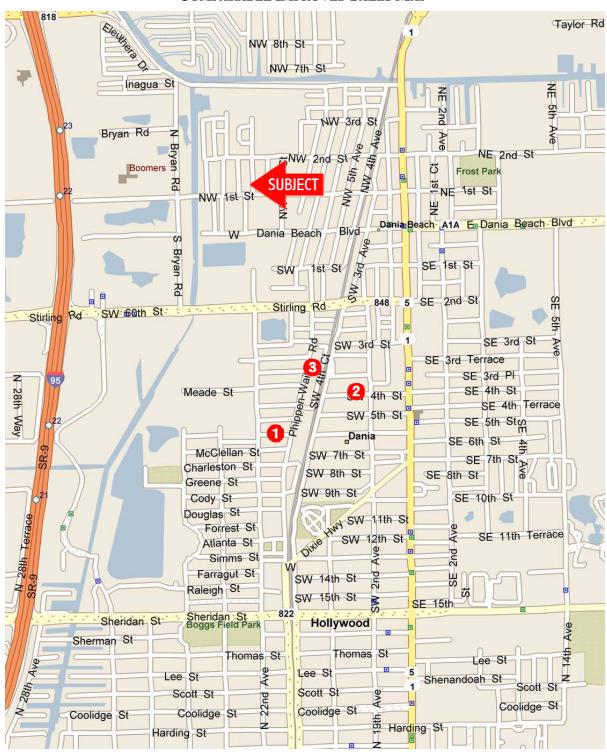
ADJUSTMENT FACTORS				
Effective Sale Price	Accounts for atypical economics of a transaction, such as excess land, non-realty components, expenditures by the buyer at time of purchase, or other similar factors. Usually applied directly to sale price on a lump sum basis.			
Real Property Rights	Leased fee, fee simple, leasehold, partial interest, etc.			
Financing Terms	Seller financing, or assumption of existing financing, at non-market terms.			
Conditions of Sale	Extraordinary motivation of buyer or seller, such as 1031 exchange transaction, assemblage, or forced sale.			
Market Conditions	Changes in the economic environment over time that affect the appreciation and depreciation of real estate.			
Location	Market or submarket area influences on sale price; surrounding land use influences.			
Size	Inverse relationship that often exists between size and value.			
Age/Condition	Effective age; physical condition.			
Quality	Construction quality, market appeal, functional utility.			



The following table summarizes the adjustments we make to each sale.

IMPROVED SALES ADJUSTMENT GRID				
	Subject	Comparable 1	Comparable 2	Comparable 3
Address	1221 Northwest	711 SW. 6th St.	233 SW . 4th St.	417 Phippen-
	1st Street			Waiters Rd.
City	Dania Beach	Dania Beach	Dania Beach	Dania Beach
County	Broward	Broward	Broward	Broward
State	Florida	FL	FL	FL
Sale Date		Aug-11	May-11	Sep-11
Sale Status		Closed	Closed	Closed
Sale Price		\$81,000	\$107,500	\$139,900
Land Size (SF)	8,109	5,350	7,353	5,000
Garage	None	None	None	None
Pool	None	None	None	None
Units	2	2	2	3
Gross Building Area (SF)	1,866	1,541	2,149	1,615
Price per SF of Gross Building	Area	\$52.56	\$50.02	\$86.63
PROPERTY RIGHTS		Fee Simple	Fee Simple	Fee Simple
FINANCING TERMS		Cash to seller	Cash to seller	Cash to seller
CONDITIONS OF SALE		Arm's-length	Arm's-length	Arm's-length
MARKET CONDITIONS	10/18/2011	Aug-11	May-11	Sep-11
CUMULATIVE ADJUSTED PRI	CE	\$52.56	\$50.02	\$86.63
LAND SIZE		Inferior	Inferior	Inferior
LOCATION		Similar	Similar	Inferior
SIZE		Similar	Similar	Similar
AGE/CONDITION		Inferior	Inferior	Inferior
QUALITY		Similar	Similar	Similar
POOL		Similar	Similar	Similar
UNIT COUNT		Similar	Similar	Superior
GARAGE		Similar	Similar	Similar
Overall Adjustment		Inferior	Inferior	Similar

# COMPARABLE IMPROVED SALES MAP



#### VALUE INDICATION – SALES COMPARISON APPROACH

Sale 3 was considered the most similar to the subject. Therefore, we give greatest weight to this sale, and arrive at a value indication by the sales comparison approach at \$80.00 per square foot. As previously discussed, currently, there is no interior buildout. The interior consists of metal stud walls only. There is no drywall, electrical, kitchens or bathrooms. The City of Dania Beach staff estimated the cost to repair these items at \$60,000. If the costs to repair the property differ substantially from this estimate, we reserve the right to amend our estimate of market value.

VALUE INDICATION BY SALES COMPARISON		
Indicated Value per SF	\$80.00	
Subject Square Feet	1,866	
Value before Adjustments	\$149,280	
Adjustments		
Deferred Maintenance	-\$60,000	
Total Adjustments	-\$60,000	
Indicated Value	\$89,280	
Rounded	\$89,000	

# RECONCILIATION AND CONCLUSION OF VALUE

The values indicated by our analyses are as follows:

SUMMARY OF VALUE INDICATIONS			
Cost Approach	Not Used		
Sales Comparison Approach	\$89,000		
Income Capitalization Approach	Not Used		
Reconciled	\$89,000		

VALUE CONCLUSION				
Appraisal Premise	Interest Appraised	Date of Value	Value Conclusion	
Market Value	Fee Simple	October 18, 2011	\$89,000	

#### EXTRAORDINARY ASSUMPTIONS & HYPOTHETICAL CONDITIONS

The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results. An extraordinary assumption is uncertain information accepted as fact. If the assumption is found to be false as of the effective date of the appraisal, we reserve the right to modify our value conclusions.

1. Currently, there is no interior buildout. The interior consists of metal stud walls only. There is no drywall, electrical, kitchens or bathrooms. The City of Dania Beach staff estimated the cost to repair these items at \$60,000. If the costs to repair the property differ substantially from this estimate, we reserve the right to amend our estimate of market value.

The value conclusions are based on the following hypothetical conditions that may affect the assignment results. A hypothetical condition is a condition contrary to known fact on the effective date of the appraisal but is supposed for the purpose of analysis.

1. None

#### **EXPOSURE AND MARKETING TIMES**

Our estimates of exposure and marketing times are as follows:

EXPOSURE TIME AND			
MARKETING PERIOD			
Exposure Time (Months)	6 - 12		
Marketing Period (Months) 6 - 12			



Surplus Property 12 Certification

# **CERTIFICATION**

We certify that, to the best of our knowledge and belief:

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are our personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- 3. We have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- 4. We have previously appraised the property that is the subject of this report for the current client within the three-year period immediately preceding acceptance of this assignment. We appraised the property in March 2010.
- 5. We have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- 6. Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 7. Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 8. Our analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal practice as well as applicable state appraisal regulations.
- 9. The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute.
- 10. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- 11. Harry Newstreet, MAI made a personal inspection of the property that is the subject of this report.
- 12. No one provided significant real property appraisal assistance to the person(s) signing this certification.



SURPLUS PROPERTY 12 CERTIFICATION

13. We have experience in appraising properties similar to the subject and are in compliance with the Competency Rule of USPAP.

14. As of the date of this report, Harry Newstreet, MAI has completed the continuing education program of the Appraisal Institute.

Harry Newstreet, MAI

Certified General Real Estate Appraiser

Florida Certificate # RZ2278

# ASSUMPTIONS AND LIMITING CONDITIONS

This appraisal is based on the following assumptions, except as otherwise noted in the report.

- 1. The title is marketable and free and clear of all liens, encumbrances, encroachments, easements and restrictions. The property is under responsible ownership and competent management and is available for its highest and best use.
- 2. There are no existing judgments or pending or threatened litigation that could affect the value of the property.
- 3. There are no hidden or undisclosed conditions of the land or of the improvements that would render the property more or less valuable. Furthermore, there is no asbestos in the property.
- 4. The revenue stamps placed on any deed referenced herein to indicate the sale price are in correct relation to the actual dollar amount of the transaction.
- 5. The property is in compliance with all applicable building, environmental, zoning, and other federal, state and local laws, regulations and codes.
- 6. The information furnished by others is believed to be reliable, but no warranty is given for its accuracy.

This appraisal is subject to the following limiting conditions, except as otherwise noted in the report.

- 1. An appraisal is inherently subjective and represents our opinion as to the value of the property appraised.
- 2. The conclusions stated in our appraisal apply only as of the effective date of the appraisal, and no representation is made as to the effect of subsequent events.
- 3. No changes in any federal, state or local laws, regulations or codes (including, without limitation, the Internal Revenue Code) are anticipated.
- 4. No environmental impact studies were either requested or made in conjunction with this appraisal, and we reserve the right to revise or rescind any of the value opinions based upon any subsequent environmental impact studies. If any environmental impact statement is required by law, the appraisal assumes that such statement will be favorable and will be approved by the appropriate regulatory bodies.
- 5. Unless otherwise agreed to in writing, we are not required to give testimony, respond to any subpoena or attend any court, governmental or other hearing with reference to the property without compensation relative to such additional employment.
- 6. We have made no survey of the property and assume no responsibility in connection with such matters. Any sketch or survey of the property included in this report is for illustrative purposes only and should not be considered to be scaled accurately for size. The appraisal covers the property as described in this report, and the areas and dimensions set forth are assumed to be correct.



- 7. No opinion is expressed as to the value of subsurface oil, gas or mineral rights, if any, and we have assumed that the property is not subject to surface entry for the exploration or removal of such materials, unless otherwise noted in our appraisal.
- 8. We accept no responsibility for considerations requiring expertise in other fields. Such considerations include, but are not limited to, legal descriptions and other legal matters such as legal title, geologic considerations such as soils and seismic stability, and civil, mechanical, electrical, structural and other engineering and environmental matters.
- 9. The distribution of the total valuation in the report between land and improvements applies only under the reported highest and best use of the property. The allocations of value for land and improvements must not be used in conjunction with any other appraisal and are invalid if so used. The appraisal report shall be considered only in its entirety. No part of the appraisal report shall be utilized separately or out of context.
- 10. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraisers, or any reference to the Appraisal Institute) shall be disseminated through advertising media, public relations media, news media or any other means of communication (including without limitation prospectuses, private offering memoranda and other offering material provided to prospective investors) without the prior written consent of the person signing the report.
- 11. Information, estimates and opinions contained in the report and obtained from third-party sources are assumed to be reliable and have not been independently verified.
- 12. Any income and expense estimates contained in the appraisal report are used only for the purpose of estimating value and do not constitute predictions of future operating results.
- 13. If the property is subject to one or more leases, any estimate of residual value contained in the appraisal may be particularly affected by significant changes in the condition of the economy, of the real estate industry, or of the appraised property at the time these leases expire or otherwise terminate.
- 14. No consideration has been given to personal property located on the premises or to the cost of moving or relocating such personal property; only the real property has been considered.
- 15. The current purchasing power of the dollar is the basis for the value stated in our appraisal; we have assumed that no extreme fluctuations in economic cycles will occur.
- 16. The value found herein is subject to these and to any other assumptions or conditions set forth in the body of this report but which may have been omitted from this list of Assumptions and Limiting Conditions.
- 17. The analyses contained in the report necessarily incorporate numerous estimates and assumptions regarding property performance, general and local business and economic conditions, the absence of material changes in the competitive environment and other matters. Some estimates or assumptions, however, inevitably will not materialize, and unanticipated events and circumstances may occur; therefore, actual



- results achieved during the period covered by our analysis will vary from our estimates, and the variations may be material.
- 18. The Americans with Disabilities Act (ADA) became effective January 26, 1992. We have not made a specific survey or analysis of the property to determine whether the physical aspects of the improvements meet the ADA accessibility guidelines. We claim no expertise in ADA issues, and render no opinion regarding compliance of the subject with ADA regulations. Inasmuch as compliance matches each owner's financial ability with the cost to cure the non-conforming physical characteristics of a property, a specific study of both the owner's financial ability and the cost to cure any deficiencies would be needed for the Department of Justice to determine compliance.
- 19. The appraisal report is prepared for the exclusive benefit of the Client, its subsidiaries and/or affiliates. It may not be used or relied upon by any other party. All parties who use or rely upon any information in the report without our written consent do so at their own risk.
- 20. No studies have been provided to us indicating the presence or absence of hazardous materials on the subject property or in the improvements, and our valuation is predicated upon the assumption that the subject property is free and clear of any environment hazards including, without limitation, hazardous wastes, toxic substances and mold. No representations or warranties are made regarding the environmental condition of the subject property and the person signing the report shall not be responsible for any such environmental conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because we are not experts in the field of environmental conditions, the appraisal report cannot be considered as an environmental assessment of the subject property.
- 21. The person signing the report may have reviewed available flood maps and may have noted in the appraisal report whether the subject property is located in an identified Special Flood Hazard Area. We are not qualified to detect such areas and therefore do not guarantee such determinations. The presence of flood plain areas and/or wetlands may affect the value of the property, and the value conclusion is predicated on the assumption that wetlands are non-existent or minimal.
- 22. Integra Realty Resources Miami/Palm Beach is not a building or environmental inspector. Integra Miami/Palm Beach does not guarantee that the subject property is free of defects or environmental problems. Mold may be present in the subject property and a professional inspection is recommended.
- 23. The appraisal report and value conclusion for an appraisal assumes the satisfactory completion of construction, repairs or alterations in a workmanlike manner.
- 24. It is expressly acknowledged that in any action which may be brought against Integra Realty Resources Miami/Palm Beach, Integra Realty Resources, Inc. or their respective officers, owners, managers, directors, agents, subcontractors or employees (the "Integra Parties"), arising out of, relating to, or in any way pertaining to this engagement, the appraisal reports, or any estimates or information contained therein, the Integra Parties shall not be responsible or liable for any incidental or consequential damages or losses, unless the appraisal was fraudulent or prepared with



gross negligence. It is further acknowledged that the collective liability of the Integra Parties in any such action shall not exceed the fees paid for the preparation of the appraisal report unless the appraisal was fraudulent or prepared with gross negligence. Finally, it is acknowledged that the fees charged herein are in reliance upon the foregoing limitations of liability.

- 25. Integra Realty Resources Miami/Palm Beach, an independently owned and operated company, has prepared the appraisal for the specific purpose stated elsewhere in the report. The intended use of the appraisal is stated in the General Information section of the report. The use of the appraisal report by anyone other than the Client is prohibited except as otherwise provided. Accordingly, the appraisal report is addressed to and shall be solely for the Client's use and benefit unless we provide our prior written consent. We expressly reserve the unrestricted right to withhold our consent to your disclosure of the appraisal report (or any part thereof including, without limitation, conclusions of value and our identity), to any third parties. Stated again for clarification, unless our prior written consent is obtained, no third party may rely on the appraisal report (even if their reliance was foreseeable).
- 26. The conclusions of this report are estimates based on known current trends and reasonably foreseeable future occurrences. These estimates are based partly on property information, data obtained in public records, interviews, existing trends, buyer-seller decision criteria in the current market, and research conducted by third parties, and such data are not always completely reliable. Integra Realty Resources, Inc. and the undersigned are not responsible for these and other future occurrences that could not have reasonably been foreseen on the effective date of this assignment. Furthermore, it is inevitable that some assumptions will not materialize and that unanticipated events may occur that will likely affect actual performance. While we are of the opinion that our findings are reasonable based on current market conditions, we do not represent that these estimates will actually be achieved, as they are subject to considerable risk and uncertainty. Moreover, we assume competent and effective management and marketing for the duration of the projected holding period of this property.
- 27. All prospective value estimates presented in this report are estimates and forecasts which are prospective in nature and are subject to considerable risk and uncertainty. In addition to the contingencies noted in the preceding paragraph, several events may occur that could substantially alter the outcome of our estimates such as, but not limited to changes in the economy, interest rates, and capitalization rates, behavior of consumers, investors and lenders, fire and other physical destruction, changes in title or conveyances of easements and deed restrictions, etc. It is assumed that conditions reasonably foreseeable at the present time are consistent or similar with the future.
- 28. The appraisal is also subject to the following:



### EXTRAORDINARY ASSUMPTIONS & HYPOTHETICAL CONDITIONS

The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results. An extraordinary assumption is uncertain information accepted as fact. If the assumption is found to be false as of the effective date of the appraisal, we reserve the right to modify our value conclusions.

1. Currently, there is no interior buildout. The interior consists of metal stud walls only. There is no drywall, electrical, kitchens or bathrooms. The City of Dania Beach staff estimated the cost to repair these items at \$60,000. If the costs to repair the property differ substantially from this estimate, we reserve the right to amend our estimate of market value.

The value conclusions are based on the following hypothetical conditions that may affect the assignment results. A hypothetical condition is a condition contrary to known fact on the effective date of the appraisal but is supposed for the purpose of analysis.

1. None



# ADDENDUM A APPRAISER QUALIFICATIONS



# **Professional Qualifications**

# Harry Newstreet, MAI

# **Experience**

Mr. Newstreet takes pride in his recognition for prompt preparation and timely delivery of well-documented appraisals. His commitment to excellence ensures in his clients the confidence that their unique requirements will be handled in an expeditious, professional and accurate manner.

Mr. Newstreet can perform a wide variety of real estate services that cover the entire spectrum of the real estate appraisal field including property appraisal, acquisition, feasibility, development and counseling, as well as in specialized areas such as expert witness testimony in condemnation for right-of-way, valuation, tax problems, professional standards and other real estate matters. Mr. Newstreet has testified in a wide variety of real estate matters and has been qualified as an expert witness in both state and federal courts.

Mr. Newstreet has completed both form and narrative appraisals of nearly every variety of residential and commercial property.

## Licenses

Florida, State Certified General, RZ2278, Expires November 2012

# **Education**

- Florida State University Bachelor of Science, December 1989
- Numerous appraisal related seminars and classes
- Certified by the Appraisal Institute for Continuing Education

# **Articles and Publications**

Smoothing Wrinkles in the Spread: Special Assessment Issues Appraisal Journal April 2000

# **Qualified Before Courts & Administrative Bodies**

#### Instructor

Former Adjunct Professor: Florida Atlantic University, College of Business, Real Estate Section

### **Professional Associations**

- Member of the Appraisal Institute (MAI) No. 12441
- Association of Eminent Domain Professionals

#### Lectures

- The Development Timeline SFWMD Seminar, May 2004
- Appraisal Issues in CRA's FAR Convention, September 2004

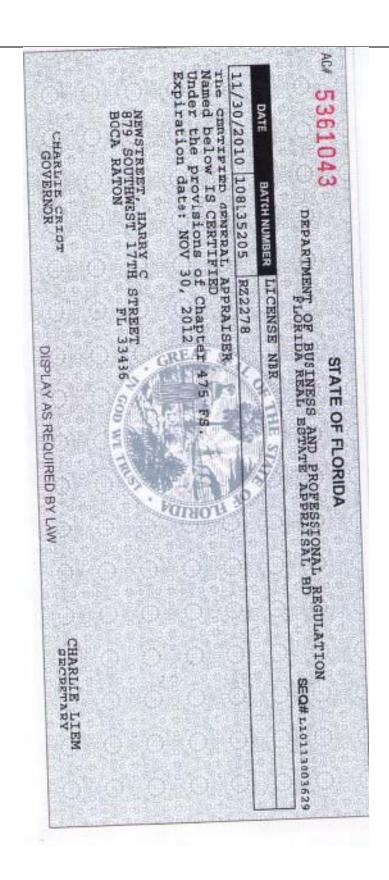
#### **Expert Witness**

Qualified as an Expert Witness in Federal and State Courts

### Experience

- 1993/1994 Pederson & Trask
- 1995 Rex Consulting
- 1996-1998 Real Property Analysts, Inc.
- 1998-2004 Newstreet-Miller & Associates
- 2005 Present Harry C. Newstreet & Associates
- 2011 Present Integra Realty Resources







# INTEGRA REALTY RESOURCES, INC. CORPORATE PROFILE

Integra Realty Resources, Inc. offers the most comprehensive property valuation and counseling coverage in the United States with 59 independently owned and operated offices in 33 states. Integra was created for the purpose of combining the intimate knowledge of well-established local firms with the powerful resources and capabilities of a national company. Integra offers integrated technology, national data and information systems, as well as standardized valuation models and report formats for ease of client review and analysis. Integra's local offices have an average of 25 years of service in the local market, and each is headed by a Managing Director who is an MAI member of the Appraisal Institute.

# A listing of IRR's local offices and their Managing Directors follows:

ATLANTA, GA - Sherry L. Watkins., MAI, MRICS AUSTIN, TX - Randy A. Williams, MAI, SR/WA, FRICS BALTIMORE, MD - G. Edward Kerr, MAI, MRICS BOISE, ID - Bradford T. Knipe, MAI, ARA, CCIM, CRE, FRICS BOSTON, MA - David L. Cary, MAI, MRICS CHARLOTTE, NC - Fitzhugh L. Stout, MAI, CRE, FRICS CHICAGO, IL - Gary K. DeClark, MAI, CRE, FRICS CHICAGO, IL - Eric L. Enloe, MAI, MRICS CINCINNATI, OH - Gary S. Wright, MAI, SRA, FRICS CLEVELAND, OH - Douglas P. Sloan, MAI COLUMBIA, SC - Michael B. Dodds, MAI, CCIM, MRICS COLUMBUS, OH - Bruce A. Daubner, MAI, FRICS DALLAS, TX - Mark R. Lamb, MAI, CPA, MRICS DAYTON, OH - Gary S. Wright, MAI, SRA, FRICS DENVER, CO - Brad A. Weiman, MAI, MRICS DETROIT, MI - Anthony Sanna, MAI, CRE, FRICS FORT WORTH, TX - Donald J. Sherwood, MAI, SR/WA, FRICS GREENVILLE, SC - Michael B. Dodds, MAI, CCIM, MRICS HARTFORD, CT - Mark F. Bates, MAI, CRE, FRICS HOUSTON, TX - David R. Dominy, MAI, CRE, FRICS INDIANAPOLIS, IN - Michael C. Lady, MAI, SRA, CCIM, MRICS KANSAS CITY, MO/KS - Kenneth Jaggers, MAI, FRICS LAS VEGAS, NV - Shelli L. Lowe, MAI, SRA, MRICS LOS ANGELES, CA - John G. Ellis, MAI, CRE, FRICS LOS ANGELES, CA - Matthew J. Swanson, MAI LOUISVILLE, KY - George M. Chapman, MAI, SRA, CRE, FRICS MEMPHIS, TN - J. Walter Allen, MAI, MRICS MIAMI/PALM BEACH, FL - Scott M. Powell, MAI MILWAUKEE, WI - Gary K. DeClark, MAI, CRE, FRICS MINNEAPOLIS, MN - Michael Amundson, MAI, CCIM, MRICS

NAPLES, FL - Carlton J. Lloyd, MAI NASHVILLE, TN - R. Paul Perutelli, MAI, SRA, MRICS NEW JERSEY COASTAL - Anthony Graziano, MAI, CRE, FRICS NEW JERSEY NORTHERN - Barry J. Krauser, MAI, CRE, FRICS NEW YORK, NY - Raymond T. Cirz, MAI, CRE, FRICS ORANGE COUNTY, CA - Larry D. Webb, MAI, FRICS ORLANDO, FL - Charles J. Lentz, MAI, MRICS PHILADELPHIA, PA - Joseph Pasquarella, MAI, CRE, FRICS PHOENIX, AZ - Walter Winius, Jr., MAI, CRE, FRICS PITTSBURGH, PA - Paul D. Griffith, MAI, MRICS PORTLAND, OR - Brian A. Glanville, MAI, CRE, FRICS PROVIDENCE, RI - Gerard H. McDonough, MAI RALEIGH, NC - Chris R. Morris, MAI, MRICS RICHMOND, VA - Kenneth L. Brown, MAI, CCIM, MRICS SACRAMENTO, CA - Scott Beebe, MAI, FRICS ST. LOUIS, MO - Kenneth Jaggers, MAI, FRICS SALT LAKE CITY, UT - Darrin Liddell, MAI, CCIM, MRICS SAN ANTONIO, TX - Martyn C. Glen, MAI, CRE, FRICS SAN DIEGO, CA - Jeff Greenwald, MAI, SRA, FRICS SAN FRANCISCO, CA - Jan Kleczewski, MAI, FRICS SARASOTA, FL - Carlton J. Lloyd, MAI SARASOTA, FL- Craig L. Smith, MAI, MRICS SAVANNAH, GA - J. Carl Schultz, Jr., MAI, SRA, CRE, FRICS SEATTLE, WA - Allen N. Safer, MAI, MRICS SYRACUSE, NY - William J. Kimball, MAI, FRICS TAMPA, FL - Bradford L. Johnson, MAI, MRICS TULSA, OK - Robert E. Gray, MAI, FRICS WASHINGTON, DC - Patrick C. Kerr, MAI, SRA, FRICS WILMINGTON, DE - Douglas L. Nickel, MAI, FRICS IRR de MEXICO - Oscar J. Franck Terrazas, MRICS

# **Corporate Office**

1133 Avenue of the Americas, 27<sup>th</sup> Floor, New York, New York 10036 Telephone: (212) 255-7858; Fax: (646) 424-1869; E-mail <u>info@irr.com</u> Website: www.irr.com

# ADDENDUM B PROPERTY INFORMATION



Broward County Property Appraiser's Network





Site Address	1221 NW 1 STREET , DANIA BEACH	ID#	5042 33 10 0490
Property Owner	CITY OF DANIA BEACH	Millage	0413
Mailing Address	100 W DANIA BEACH BLVD DANIA BEACH FL 33004-3643	Use	08

Legal WEST MOORLAND 19-8 B LOT 11 BLK 4 Description

The just values displayed below were set in compliance with Sec. 193.011, Fla. Stat., and include a reduction for costs of sale and other adjustments required by Sec. 193.011(8).

Clic	k here to see 20		rty Assessment Values I Taxable Values to be re	eflected on Nov. 1, 20	11 tax bill.
Year	Land	Building	Just / Market Value	Assessed / SOH Value	Tax
2012	\$48,650	\$46,690	\$95,340	\$95,340	
2011	\$48,650	\$46,690	\$95,340	\$95,340	
2010	\$64,870	\$59,230	\$124,100	\$124,100	\$568.90

IMPORTANT: The 2012 values currently shown are "roll over" values from 2011. These numbers will change frequently online as we make various adjustments until they are finalized on June 1. Please check back here AFTER June 1, 2012, to see the actual proposed 2012 assessments and portability values.

2012 Exemptions and Taxable Values by Taxing Authority						
	County	School Board	Municipal	Independent		
Just Value	\$95,340	\$95,340	\$95,340	\$95,340		
Portability	0	0	0	0		
Assessed/SOH	\$95,340	\$95,340	\$95,340	\$95,340		
Homestead	0	0	0	0		
Add. Homestead	0	0	0	0		
Wid/Vet/Dis	0	0	0	0		
Senior	0	0	0	0		
Exempt Type 14	\$95,340	\$95,340	\$95,340	\$95,340		
Taxable	0	0	0	0		

Sales History				Lan	Land Calculations		
Date	Type	Price	Book	Page	Price	Factor	Type
3/16/2010	QCD-D	\$4,450	46997	914	\$6.00	8,109	SF
8/18/2009	CET-T	\$100	46468	1814			
5/8/2007	WD-D	\$135,000	44009	995			
7/7/2003	QCD	\$100	35559	1999			
					Adj. Bldg. S.F. (See Sketch)		1866

**Special Assessments** 

 $http://www.bcpa.net/RecInfo.asp?URL\_Folio = 504233100490$ 



Broward County Property Appraiser's Network

11/23/11 1:23 PM

Fire	Garbage	Light	Drainage	Improvement	Safe
04					
Х					
2					

# ADDENDUM C COMPARABLE DATA



# **Location & Property Identification**

711 SW 6th Street Property Name:

Sub-Property Type: Multi-Family

Address: 711 SW. 6th St.

Dania Beach, FL 33004 City/State/Zip:

County: **Broward** 

Market Orientation: Suburban

South side of SW 6th Property Location:

> Street between Phippen Road and SW 12th Avenue



26.042237/-80.150030 IRR Event ID (498665) Lat./Long.:

### Sale Information

Sale Price: \$81,000 Eff. R.E. Sale Price: \$81,000 Sale Date: 08/12/2011 Sale Status: Closed \$/SF GBA: \$52.56 \$/SF NRA: \$52.56

Eff. Price/Unit: \$40,500 /Apt. Unit

Case Study Type: none

Grantor/Seller: Woodbridge Realty Florida,

MC Mudanzas, LLC Grantee/Buyer:

Property Rights: Fee Simple % of Interest Conveyed: 100.00

Document Type: Warranty Deed Recording No.: 48110/542

Verified By: Harry Newstreet, MAI Verification Source: Public Records/MLS Verification Type: Secondary Verification

# **Improvement and Site Data**

MSA: Miami-Fort

> Lauderdale-Miami Beach. FL Metropolitan Statistical

Legal/Tax/Parcel ID: 5142-03-34-0780

GBA-SF: 1,541 NRA-SF: 1,541

Acres(Gross): 0.12 Land-SF(Gross): 5,350 Year Built: 1964

No. of Units/Unit Type: 2/Apt. Units

Density-Unit/Gross Acre: 16.67 Bldg. to Land Ratio FAR: 0.28 Zoning Code: **NBHD-RES** 

Zoning Desc.: Neighborhood Residential

Source of Land Info.: Public Records

### **Comments**

The property was recently renovated. The original asking price was \$89,900. The property was on the market for approximately 142 days.

711 SW 6th Street



# **Location & Property Identification**

Property Name: 233 SW 4th Street

Sub-Property Type: Multi-Family

Address: 233 SW. 4th St.

City/State/Zip: Dania Beach, FL 33004

County: Broward

Market Orientation: Suburban

Property Location: South side of SW 4th

Street between SW 2nd Avenue and SW 4th

Avenue.



Lat./Long.: 26.044186/-80.146355 IRR Event ID ( 498669 )

### **Sale Information**

 Sale Price:
 \$107,500

 Eff. R.E. Sale Price:
 \$107,500

 Sale Date:
 05/03/2011

 Sale Status:
 Closed

 \$/SF GBA:
 \$50.02

 \$/SF NRA:
 \$50.02

Eff. Price/Unit: \$53,750 /Apt. Unit

Case Study Type: none

Grantor/Seller: HSBC Bank USA
Grantee/Buyer: Theresa M Schmitz

Property Rights: Fee Simple % of Interest Conveyed: 100.00 Document Type: Deed Recording No.: 47891/501

Verified By: Harry Newstreet, MAI
Verification Source: Public Records/MLS
Verification Type: Secondary Verification

### **Improvement and Site Data**

MSA: Miami-Fort

Lauderdale-Miami Beach, FL Metropolitan Statistical

Area

Legal/Tax/Parcel ID: 5142-03-04-0582

GBA-SF: 2,149 NRA-SF: 2,149 Acres(Gross): 0.17 Land-SF(Gross): 7,353 Year Built: 1974

No. of Units/Unit Type: 2/Apt. Units

Density-Unit/Gross Acre: 11.76
Bldg. to Land Ratio FAR: 0.29
Zoning Code: NBHD-RES

Zoning Desc.: Neighborhood Residential

Source of Land Info.: Public Records

### **Comments**

The property was an REO that was on the market 9 days. The original asking price was \$94,900.



# **Location & Property Identification**

Property Name: 417 Phippen-Waiters Rd

Sub-Property Type: Multi-Family

Address: 417 Phippen-Waiters Rd.

City/State/Zip: Dania Beach, FL 33004

County: Broward

Market Orientation: Suburban



IRR Event ID (508694)

# Sale Information

 Sale Price:
 \$139,900

 Eff. R.E. Sale Price:
 \$139,900

 Sale Date:
 09/02/2011

 Sale Status:
 Closed

 \$/SF GBA:
 \$86.63

 \$/SF NRA:
 \$86.63

Eff. Price/Unit: \$46,633 /Unit

Case Study Type: none

Grantor/Seller: Top US Investment, LLC

Grantee/Buyer: Sara H. Homes
Property Rights: Fee Simple
% of Interest Conveyed: 100.00
Document Type: Deed

Recording No.: OR Book 48174, Page

1798

Verified By: Harry Newstreet, MAI
Verification Source: Public Records/MLS
Verification Type: Secondary Verification

### **Improvement and Site Data**

1,615 GBA-SF: NRA-SF: 1,615 Acres(Gross): 0.11 Land-SF(Gross): 5,000 Year Built: 1955 Density-Unit/Gross Acre: 27.27 Bldg. to Land Ratio FAR: 0.32 Zoning Code: IR

Zoning Desc.: Industrial Source of Land Info.: Public Records

## **Comments**

This was not an REO or a short sale. The original asking price was \$139,900 and the property was on the market 189 days. There are three units, each with one bedroom and one bathroom.

**SURPLUS PROPERTY 12**